Beyond the Lulz:

Black Hat Trolling, White Hat Trolling, and Hacking the Attention Landscape

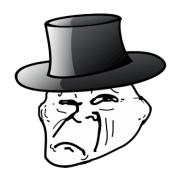


Matt Goerzen & Jeanna Matthews

Media Manipulation Initiative | Data & Society

www.datasociety.net





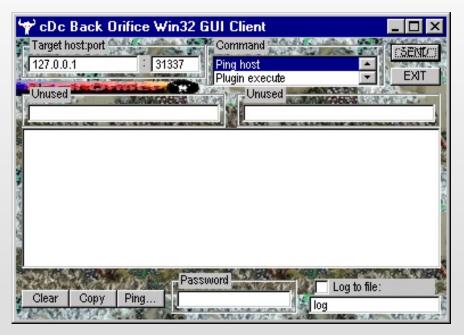
INTRO





HACKING and TROLLING

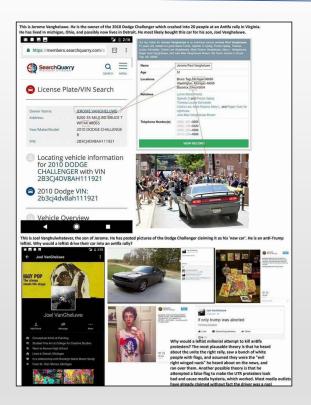
BACK ORIFICE





August 1, 1998 @ DEF CON

UNITE THE RIGHT DRIVER



August 12, 2017 @THE INTERNET

Trolling is Attention Hacking





Hackers have Trolled



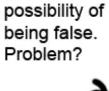




Others Also, say Trolls

Socrates

I can't prove that I know anything, therefore the very statement "I know nothing" has the





And Others Too, say Others



Need Some Rigor

First: Mode of governing other users on Usenet

Later:

Imageboard users raiding for "lulz"

Hacktivists drawing media attention to activist causes

Networked harassment and abuse (often w/ political intent)

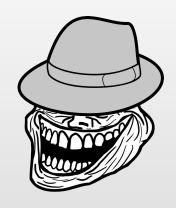
Using controversy to sow chaos and amplify disinformation

Baiting journalists into reporting false information

Manipulating popular opinion

Why We're Here

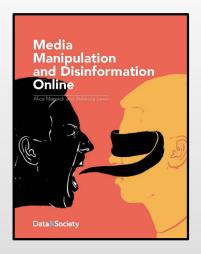


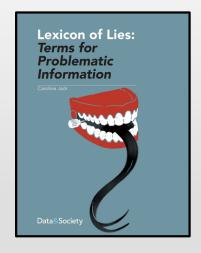




To Discuss & Differentiate... With You

SOME BACKGROUND



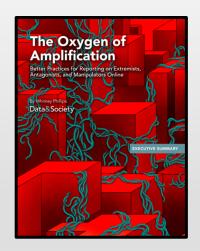




SOME CONTEXT





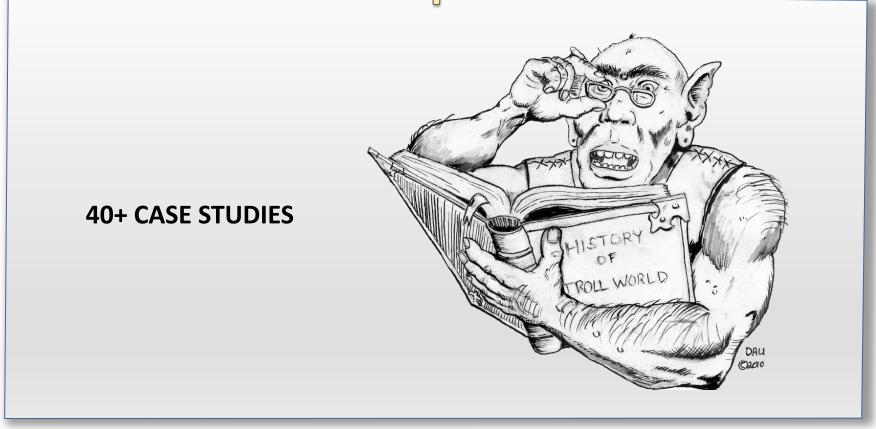




What We'll Discuss

- 1. Media (news, social) as Security Systems
- 2. A range of **Techniques**
- 3. Possible Goals and Outcomes
- 4. Various Targets
- 5. Potential Vulnerabilities
- 6. Black Hat, Gray Hat, and White Hat dispositions
- 7. Ethics & Threat Models
- 8. Trolling: A Bug or a Feature?
- 9. The Role of the Troll?

What We'll Draw Upon



1. The Media is a Security System



1.a The Media is a Security System

- Trolling is to socio-technical systems what hacking is to technical systems
- "Attention hacking" to set the media agenda, directing journalists, social media users and others to information that serves their interest
- New media = new vulnerabilities
- Advertisement & "If it bleeds it leads" = unpatched vulnerabilities

2.a There are a Range of Techniques

- Source Hacking / Journobaiting
- Attentional Honeypots
- Keyword Squatting
- Capturing the Narrative
- Cognitive Denial of Service
- Brute Force Harassment
- Ironical Bait & Switch
- Gaming Databases / Algorithmic Control
- Memetic Trojan Horses

- Controlled Opposition
- Driving a Wedge / Divide & Conquer
- Concern Trolling
- Brigading / Dogpiling
- Sockpuppetry
- Jiu Jitsu / Self-Victimization
- Doxing
- Context Distortion
- Deep Fakes / Photoshops

2.b There are a Range of Techniques

- Troll
- Bait
- Target
- Third-party Interpreter
- Intended outcome
 - Lulz
 - Politics



3.a The Motivations May Vary



- Political Maneuvering
- Chaos / Scorched Earth
- Perception Management
- Denial of Service
- Lulz / Drama
- Agenda Setting / Priming

- Incitement
- Response seeking
- Community building
- Community governance
- Demoralization / Outrage
- Profit???

3.b The Outcomes are Often Political

- **Draw** attention to ignored issues ("agenda setting")
- Waste attention and distract from issues
- **Direct** attention to **pressure** entities ("security economics")
- Draw a telling response (transparency and accountability)
- Deny a response
- Diminish an opponent's resources or morale perhaps to exhaustion

4. There are Various Targets



- Peers
- Journalists (and their readers...)
- Social Media Users (potential allies)
- Social Media Users (perceived threats)
- Politicians & Regulators
- Companies and vendors

5. There are Vulnerabilities?

- Clickbait / "Bleeding Leads" / Breaking News
- Network curation
- Asymmetric cost to debunk
- Automated amplification (bots)
- Adtech
- Context collapse / Poe's Law / Anonymity

6. There are different Ways of Seeing



6.a Black hat

- Push private agenda
- Counter to target's interest
- Non-prescribed engagement



6.b Gray Hat

- Non-prescribed engagement
- Sense of public interest
- Demonstrate attack surface (proof of concept)
- Increase pressure on gatekeepers
- Troll to Reveal?



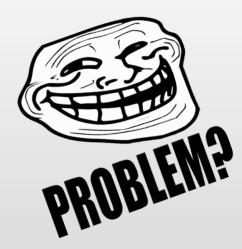
6.c White hat

- Reveal vulnerabilities selectively to platforms
- Disable possibility of non-prescribed engagement through research and education
- Reduce attack surface
- Align system with intent
- Blue team platforms... for profit?



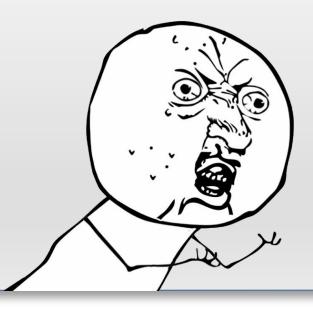
7.a Is there an Ethos?

- Is "I did it for the lulz" sufficient?
- Is "anti-" enough?
- Who judges?
- Does it look different from different perspectives?



7.b Who Frames It?

- Where do we locate the public good?
- What are the threat models?



8. Trolling: a Bug or a Feature?



8.a Free Speech



- Right to free speech with your one mouth?
- Right to amplification of that speech?
- Monopolization of attention = DOS of other's free speech?

8.b Everyone an investigative journalist?

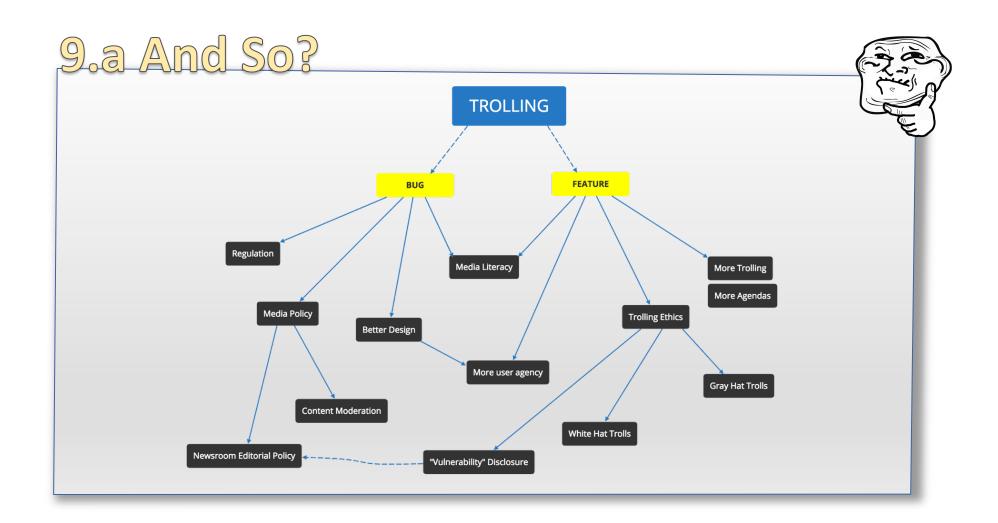
- Finite lifetime problem
- Can't verify/investigate every claim
- Inflammatory lies stickier and more profitable



8.c Gatekeeping?



- Gatekeeping under counts
- No gatekeeping over counts
- Do-it-yourself gatekeeping tends to tribalism?
- Old gatekeeping wasn't working. Rules for sharing our attention landscape? Long-term goals? Short-term changes?
- Gatekeeping but not too much? Cracks are where the light gets through!



9.b Top-down interventions



- Platform re-design
- Media Literacy
- Trust and Verification
- Disrupting Economic Incentives
- Banning Accounts
- Regulatory Approaches
- Don't Feed the Trolls / Strategic Silence

9.c Bottom-up interventions

- Doxing "bad actor" trolls
- "Vulnerability" disclosure
- Shaming or trolling platforms and newsrooms to change
- P2P moderation
 - White lists
 - Call outs
 - "Countermemes" or "discursive patches" like Godwin's Law or "Don't feed..."
 - Redirection / board sliding

9.d Role of the Troll?

- Inform interventions by:
 - "Security research" / "Penetration testing"
 - Informing media companies / platforms of vulnerabilities?



- Identifying bad actors and their incentives?
- Intervening directly by:
 - Putting pressure on media companies to change?
 - Demonstrating attack vectors as "proofs of concept"?
 - Trolling trolls?

